



### **James Gold**

#### Disclaimer

This is a confidential report on the participant named above. It is designed to be used to support the assessment of the individual. Whilst it provides valuable insight into the individual's characteristics, it should not be used in isolation or be regarded as a complete assessment. HUCAMA Analytics Ltd accepts no liability for the consequences of the use of this report or its contents by any persons other than its authors for whatever purpose.

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### Overview

Personality Factors is a questionnaire that assesses 48 facets which are grouped into 12 paired-up aspects : • Emotional - Attitude: REFLECTING & ENTERPRISING • Operational - Attitude: NAVIGATING & THINKING • Emotional - Process: EXPRESSING & DIRECTING • Operational - Process: REGULATING & INNOVATING • Emotional - Impact: CARING & INSPIRING • Operational - Impact: ACCOMPLISHING & DELIVERING	Results are compared to a norm group consisting of individuals who completed the questionnaire before: 1079 Professionals and Leaders. Based on the normal distribution results are expressed as standard scores: • Sten scores – range from 1 to 10 with a mean of 5.5 • T-scores – range from 25 to 75 with a mean of 50 • Percentiles – range from 1st to 99th indicating the percentage of the norm group the score comes above
The Personality Factors instrument covers the widely accepted Five-Factor Model of personality (see Guarini, 2023): • Openness underpins INNOVATING and THINKING • Conscientiousness underpins DELIVERING and ACCOMPLISHING • Extraversion underpins EXPRESSING and DIRECTING • Agreeableness underpins CARING and INSPIRING • Emotional Stability (the opposite of Neuroticism) underpins REGULATING and NAVIGATING	Percentile1st5th10th25th40th60th75th90th95th99thSten12345678910Response Style6Image: Sten in the state of
Learning Agility is the willingness to learn from experiences and apply those learnings to new situations. It is central to developing effectiveness at the workplace and to keep pace with changing situations. Learning ability is more about cognitive reasoning abilities, whereas learning agility is about personal qualities. Emotional and social aspects of relationships as well as change and results aspects of operations are covered. The personal qualities are grouped into Attitude, Process and Impact themes.	The Personality Factors Report provides the following information for 48 Facets grouped into 12 Aspects: • bullet point summary of facet result • Facet name • Facet Sten score in relation to the comparison group • Graphical representation of score
Daniel Goleman's 1995 bestselling book 'Emotional Aspects' built on the original 1982 work of Richard Boyatzis on 'The Competent Manager'. The term applies the idea of a hierarchical arrangement of qualities pioneered in the measurement of cognitive abilities to personality areas that underpin how we behave at the workplace. This report covers the most central facets of Emotional Intelligence through 'Emotional Aspects' and more peripheral facets through 'Operational Aspects'. Emotional-Operational Balance: greater focus on operations than on emotions.	This report is confidential and has a validity period of approximately 12 months. It is intended for use by individuals who are competent in the interpretation of Personality Factors assessments. For high-stakes decision-making the results should be discussed in an interactive session.

Aspects Model			Attitude
The Aspects Report applies personali successful performance are explored The table below shows 12 emotional the left are broadly about relationshi things done.	with view to Attitude, Process a and operational aspects grouped	nd Impact themes. d into three themes. The aspects on	Attitude aspects are concerned with our mindset. To what extent do we have a reflecting and enterprising mindset? Reflecting is concerned with learning and self-improvement as well as valuing ourselves. When we believe in ourselves then others are more likely to believe in us. To what extent do we have a navigating and thinking mindset? Navigating is about taking in information and evaluating it objectively without jumping to conclusions. It is about establishing a sense of direction. Thinking is about processing information using technology, words and numbers.
Emotional Attitude	REFLECTING	NAVIGATING	Process
Operational Attitude	ENTERPRISING	THINKING	Process aspects are concerned with how we work.
Emotional Process	EXPRESSING	REGULATING	In relationships it is useful to reflect on fundamental questions such as: How are we expressing ourselves and directing others?
<b>Operational Process</b>	DIRECTING	INNOVATING	With respect to getting things done, it is useful to reflect on fundamental questions such as:
Emotional Impact	CARING	ACCOMPLISHING	How do we cope with setbacks and innovate?
Operational Impact	INSPIRING	DELIVERING	
Emotional aspects are concerned wit How do we view ourselves and our er How do we express and regulate feel How do we care for others and our ac	motions? lings?	cation.	Impact Impact aspects are concerned with the impact of our work. With respect to relationships, we can try to understand how people are feeling about us. Caring aspects are about others feeling supported and appreciated whereas Inspiring aspects are about feelings of engagement. What is our impact on interpersonal aspects? With respect to getting things done, we can try to understand what our work goals and objectives are. What are we trying to accomplish and how are we executing our work?
Operational Operational aspects are concerned with tasks, thoughts and actions. How do we explore opportunities and process information? How do we take charge and create change? How do we inspire others and get things done?			Agilities and Implications   The Aspects have been formulated to relate 48 facets of Personality Factors (PF48) to 12 aspects of Emotional Intelligence and Learning Agility. These are paired up into six agilities and compared.   At the end of the report the most extreme scores are listed showing associated strengths as well as over-use risks.

Emotional	Operational	Emotional	Operational
REFLECTING ASPECT	ENTERPRISING ASPECT	NAVIGATING ASPECT	THINKING ASPECT
Appraising own value and self-worth to leverage self-efficacy	Engaging entrepreneurially with problems to create value	Reviewing interactions to maintain professionalism and diffuse tensions	Processing information in an effective manner to drive success
EXPRESSING ASPECT	DIRECTING ASPECT	REGULATING ASPECT	INNOVATING ASPECT
Transparently communicating views and emotions to create impact	Taking decisive action to direct and challenge people	Facing and overcoming adversity through emotional processing	Harnessing intuitive insights to create appealing outcomes
CARING ASPECT	INSPIRING ASPECT	ACCOMPLISHING ASPECT	DELIVERING ASPECT
Supporting others to help and comfort individuals	Encouraging others to motivate and align people	Striving for success through self-motivation	Executing tasks in a reliable manner to drive efficiency

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## **Emotional Aspects Summary**

REFLECTING ASPECT	Appraising own value and self-worth to leverage self-efficacy	NAVIGATING ASPECT	Reviewing interactions to maintain professionalism and diffuse tensions
Learning Orientation	Is interested in studying and self-improvement	Objectivity	Usually addresses and overcomes problems
Self-Belief	Believes in own capabilities	Recovery	Needs a moderate amount of time to recover from setbacks
Situational Insight	Is less insightful about emotional situations than most	Self-Control	Keeps impulses under control
Self-Esteem	Balances modesty and self-regard	Complexity Orientation	Likes to develop concepts and think through ideas
EXPRESSING ASPECT	Transparently communicating views and emotions to create impact	REGULATING ASPECT	Facing and overcoming adversity through emotional processing
Emotional Awareness	May miss cues to emotional needs	Adaptability	Usually responds flexibly to changes
Independence	Tends to come up with own opinions arguments and approaches	Optimism	Maintains a balance between optimism and pessimism
Enthusiasm	Tends to be serious and preoccupied	Calmness	Is relaxed and calm
Directness	Mostly says what comes to mind	Patience	Occasionally gets irritated
CARING ASPECT	Supporting others to help and comfort individuals	ACCOMPLISHING ASPECT	Striving for success through self-motivation
Empathy	Is disinclined to listen sympathetically	Self-Discipline	Gets to work quickly
Helpfulness	May overlook the needs of others	Determination	Is likely to carry out plans
Society Focus	Occasionally interested in societal and welfare issues	Goal Orientation	Goes for the goal
Friendliness	Reserved and uncomfortable around others	Development Orientation	Addresses performance issues at times

# **Operational Aspects Summary**

ENTERPRISING ASPECT	Engaging entrepreneurially with problems to create value	THINKING ASPECT	Processing information in an effective manner to drive success
Change Orientation	Prefers variety to routine	Analysis	Is inclined to critically evaluate arguments
Sociability	Tends to avoid attention and approaching others	Technology Focus	Is interested in technology and new equipment
Activity Orientation	Enjoys excitement action and adventure	Fact Focus	Is interested in reading and writing
Opportunity Focus	Tends to take advantage of opportunities	Data Focus	Is moderately interested in arithmetic and statistics
DIRECTING ASPECT	Taking decisive action to direct and challenge people	INNOVATING ASPECT	Harnessing intuitive insights to create appealing outcomes
Competitiveness	Values competition and winning very highly	Challenge	Occasionally accepts challenges
Assertiveness	Likes to take the lead	Ambition	Is less interested in career advancement than others
Confrontation	Is strongly inclined to confront people	Originality	Balances tradition and innovation
Decisiveness	Makes decisions quickly	Imagination	Occasionally enjoys creative activities
INSPIRING ASPECT	Encouraging others to motivate and align people	DELIVERING ASPECT	Executing tasks in a reliable manner to drive efficiency
Empowerment	At times inspires and motivates people	Orderliness	Is forgetful and untidy
Team Orientation	Prefers working alone to group work	Prudence	Is strongly inclined to act spontaneously
Trust	Tends to believe that others have good intentions	Meticulousness	Is as concerned about perfection as most
Persuasiveness	Seeks to influence others	Rule Adherence	Tries to follow the rules

## **Emotional Aspects Profile**

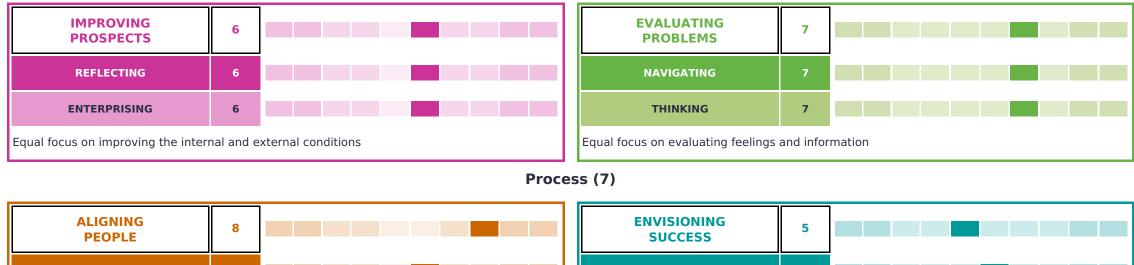
REFLECTING ASPECT	6	NAVIGATING ASPECT	7
Learning Orientation	7	Objectivity	5
Self-Belief	8	Recovery	6
Situational Insight	2	Self-Control	7
Self-Esteem	5	Complexity Orientation	8
EXPRESSING ASPECT	6	REGULATING ASPECT	6
Emotional Awareness	4	Adaptability	6
Independence	8	Optimism	6
Enthusiasm	4	Calmness	7
Directness	7	Patience	5
CARING ASPECT	1	ACCOMPLISHING ASPECT	8
Empathy	1	Self-Discipline	8
Helpfulness	3	Determination	7
Society Focus	3	Goal Orientation	7
Friendliness	2	Development Orientation	6

# **Operational Aspects Profile**

ENTERPRISING ASPECT	6	THINKING ASPECT	7	
Change Orientation	8	Analysis	7	
Sociability	4	Technology Focus	7	
Activity Orientation	7	Fact Focus	7	
Opportunity Focus	7	Data Focus	6	
DIRECTING ASPECT	9	INNOVATING ASPECT	4	
Competitiveness	10	Challenge	6	
Assertiveness	8	Ambition	3	
Confrontation	9	Originality	5	
Decisiveness	8	Imagination	4	
INSPIRING ASPECT	6	DELIVERING ASPECT	3	
Empowerment	5	Orderliness	1	
Team Orientation	4	Prudence	2	
Trust	7	Meticulousness	6	
Persuasiveness	7	Rule Adherence	5	

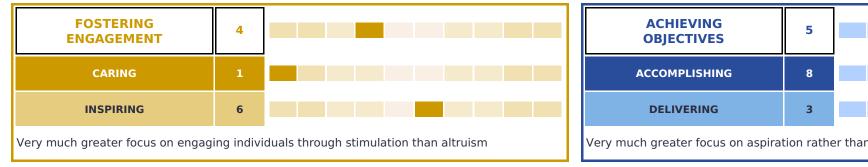
#### **Work Agilities**

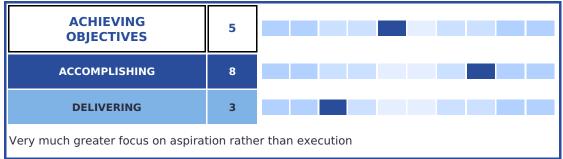
#### Attitude (7)











#### Implications

It is always beneficial to reflect on how we behave and consider that all traits have potential upsides and downsides depending on the situation and how consciously we act. Below you will find statements describing key strength. Use of the key strengths drives job satisfaction and job performance. Most people like to use their strengths. However, strengths can become liabilities when overused. Below you will find exploration statements. Reflect on situations where you may have overused your strengths and identify how you could mitigate suck risks in the future.

	Key Strengths	Overuse Risks
DIRECTING: Competitiveness (10)	Pursues competitive advantages. Invests energy to win.	Could be challenging and provocative in competitive situations.
DELIVERING: Orderliness (1)	Improvises to make things happen. Copes with disorder and chaos.	Could underestimate the value of structure as a common framework. Struggles to follow a given structure and approach.
CARING: Empathy (1)	Is likely to make decisions without looking at individual interests or sympathies.	Could be seen as aloof. Lack of interest in other people's problems could lead to decisions that are counterproductive.
DIRECTING: Confrontation (9)	Confronts issues. Addresses conflicts.	May be too antagonistic in situations that require more subtle approaches.
DELIVERING: Prudence (2)	Intuitive and spontaneous. Responds to unexpected circumstances and events.	Could feel constrained by too much planning and coordination. Others may find it difficult to collaborate with someone who is unpredictable.
CARING: Friendliness (2)	Has a clear focus on the task and the goal. Personal relationships are not a precondition for good cooperation.	May seem unapproachable and difficult to engage.
REFLECTING: Situational Insight (2)	Can ignore emotions in decision making. May rely on facts and logic in emotionally charged situations.	Finds it hard to read emotions. May misread emotional aspects of problems.
DIRECTING: Decisiveness (8)	Gets things decided and done quickly. Avoids procrastination and delays.	May become impatient and have difficulty adjusting to the slower pace of others for extended periods of time.
REFLECTING: Self-Belief (8)	Projects self-belief. Feels confidents that tasks will be completed successfully. Knows how to get things done.	Could sometimes overestimate own ability to handle all problems. May come across as over-confident at times.
ENTERPRISING: Change Orientation (8)	Is a strong change agent with ambitions to adapt and improve. Is open to new and different ways of working.	May struggle to complete routine work. Could push for change even when not needed.